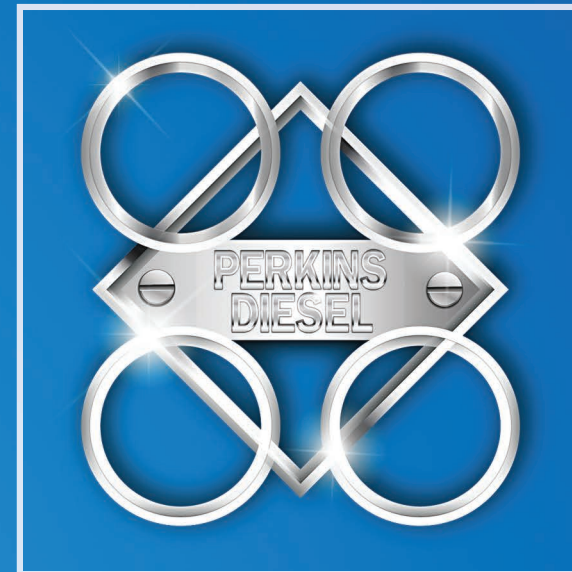




JUBAILI BROS

COMPANY PROFILE

**Jubaili Bros is an Official
Perkins Engines Electric
Power Self Service OEM**



Perkins Engines Company Limited
recognises Jubaili Bros for the signing
of a long term supply agreement
as a self service OEM

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WHO WE ARE

Jubaili Bros with over 40 years of experience, is a leading provider of Power Solutions in the Middle East, Africa and Asia. Jubaili Bros serves its customers by offering high quality diesel generating sets through 10 countries with 3 manufacturing plants and 29 branches & service centers that are dedicated to customer satisfaction.

Jubaili Bros offers diesel generators (assembled in UAE and Lebanon) and MARAPCO Brand (assembled in UK) from 9kVA up to 2250kVA powered by Perkins engines, coupled with Leroy-Somer alternators. We offer one-year manufacturer's warranty on all our generators.

We have READY IN STOCK 2000+ units of diesel generating sets, engines and alternators with spare parts to serve your immediate requirements

We are truly Your Partner In Power!



Vision and Mission

Our Vision

To be a **pioneer** in delivering conventional and renewable energy solutions

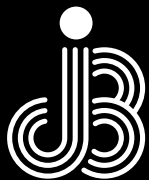
Our Mission

To be **trusted** by our customers to provide reliable energy solutions, delivered through the expertise of our dedicated teams and the support of our global partners

Our Core Values

- Integrity
- Honesty
- Loyalty
- Commitment
- Excellence
- Teamwork
- Social Responsibility

These values are our guiding ideals that shape and support our culture, attitude and behaviour. We shall firmly hold on to these ideals and reinforce them in our daily life, both professionally and personally, implementing our values ensures the best results for our customers, employees, societies and the future.



JUBAILI BROS

YOUR PARTNER IN POWER

The Message from the CEO

Our distinguishing factor has been our 'Customers First' mentality in everything we do for almost four decades as your partner of choice in providing Energy Solutions.

Our vast team of Power Professionals stand behind our Vision and Mission of bringing Energy to People in more than 40 countries across our served regions.

Our daily services for our valued clients and partners are governed by the highest quality and highest reliability at the lowest life cycle cost.

We are a chosen partner for all your durable Energy needs – notably in rural areas – because of our strong focus on sustainable off-grid power products, combining existing technologies with growing renewable power alternatives, and expanding on a solid service presence.

We never stop sparing any effort in carrying out our endeavor of serving our clients to the best of our abilities, because we know very much like our respected customers and partners do, the satisfaction of a "job well done and completed on time"

The entire Jubaili Bros team appreciates your past confidence and looks forward to fulfilling your current and future Energy Solutions needs.

Dr. Marcus Schumacher



Company Overview

Jubaili Bros is a member of Jubaili Group Holdings which is incorporated in Lebanon and manages several companies in the Middle East, Africa and Asia, and specializes in the Electro-Mechanical field, agricultural products and accessories. Its roots go back to the 1940's with the Rajab Jubaili Establishment that started its operations in Sidon, Lebanon and rapidly expanded beyond Lebanon and became active in several Arab countries as well as Africa.

In **1977**, Jubaili Bros was established in the city of Sidon (Saida) in Lebanon. With the market demand for Generators in Lebanon on the increase, JB offered a range of units powered by Honda, Robin and Lister Petter-Gas Petrol and Diesel Generators.



In **1990**, Jubaili Bros extended its operation to the GCC by setting up a company in UAE. It was the first step towards becoming a truly international company, exporting from Jebel Ali to customers throughout the Middle East and African regions. Today JB has expanded in the UAE to have four branches and multiple warehouses in (H.Q) Jebel Ali, Dubai (Jaddaf), Sharjah and in Abu Dhabi.

In **1996**, Jubaili Bros was established in Nigeria where we met our first major challenge due to the high market demand. JB rose to the occasion and become one of the largest suppliers of Diesel Electric Power Generators. After 2 decades in Nigeria, Jubaili Bros commands the top market position with 6 branches located in Lagos (Ikeja – Victoria Island – Ajah), Port Harcourt, Kano and Ibadan. JB is the supplier for the telecommunication, financial, government and oil & gas sectors. It continues to be a reliable source of power solution needs for Nigeria.

In **2002**, Jubaili Bros started its operation in Afghanistan market by establishing a branch in Kabul and holding trade license No. 1. Twenty-six years of experience with a trusted name and high quality generators facilitated our entry into the Asian market. JB Afghanistan carries a full stock of generators with genuine spare parts and experienced engineers which makes JB a major player in meeting the power demand of Afghanistan. Following a decade of servicing all growing sectors in Afghanistan, JB's operations grew by opening 7 more branches and service centers in Kandahar, Herat, Mazar Shariff, Jalalabad, Kunduz, Khost and Ghazni.

In **2004**, while focusing on improving our sales support and market share, Jubaili Bros has expanded by opening a branch in Kuwait, which looks after Kuwait's market and Southern Iraq.

Jubaili Bros continued to grow and perfect its services, by ensuring customer satisfaction with 24/7 technical support, superior products and services. It also expanded through establishing a network of global distributors that assisted the growth and continued success of JB in the various international locations in which they exist.

In **2010**, Jubaili Bros extended its global reach throughout Africa with an additional branch in Ghana. This branch caters to ECOWAS market with a wholesale operation that further supports all Jubaili Bros' Dealers. We are committed to a continuation of excellence in fulfilling the power needs of the Telecom and Oil & Gas industry by providing innovative power solutions to the special project within the region and beyond.

In **2011**, Jubaili Bros committed to participate and support the regional infra-structural development and expansion in Qatar, by supplying world-class power solutions through its newly opened branch in Doha, Qatar.

In **2013**, To further strengthen its presence in Africa and to provide after sales service to clients (especially telecom companies), Jubaili Bros opened a new branch in Kampala-Uganda to serve the East African Market.

In **2016**, To offer it's world class power solutions to South Africa and neighbouring countries, Jubaili Bros launched a new branch in Johannesburg.

2020, Jubaili Bros opened the doors of a new branch in Lahore, Pakistan – Jubaili Bros Pak (Pvt.) Ltd. The newly opened branch aims to satisfy the rising demand for Power Generation in Pakistan and nearby regions.

To-date, Jubaili Bros with 29 branches and service centers in 10 countries is one of the leading providers of Power Solutions in the Middle East, Africa and Asia.

Products

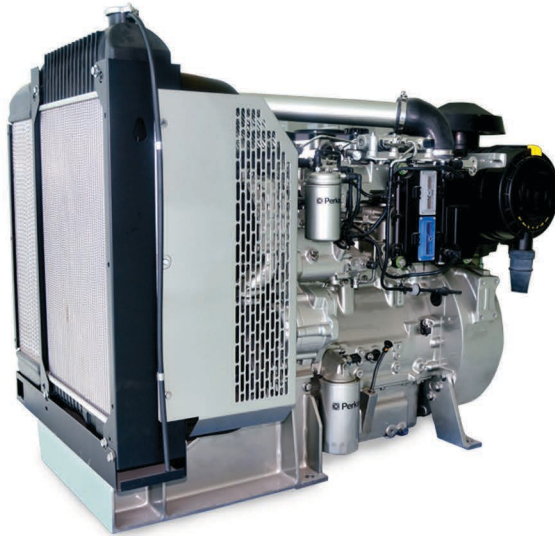
Premium Generating Sets

Jubaili Bros Diesel Power Generators are powered by Perkins engines and coupled with alternators from Leroy - Somer, ranging from 9 KVA up to 2500 KVA. We offer two brands: Marapco and JET which are of international standards, delivering highest quality and supported by Jubaili Bros proven years of unsurpassed, reliable and consistent service. Our highly qualified engineers and technicians promoting a line of quality products have made a commitment to Customer Satisfaction which makes Jubaili Bros Your Partner in Power.

Enclosures

High quality and heavy duty enclosures are built in various models for different applications. Customized solutions are also available as per customer requirements.





Perkins®

Diesel Power

9 KVA - 2500 KVA

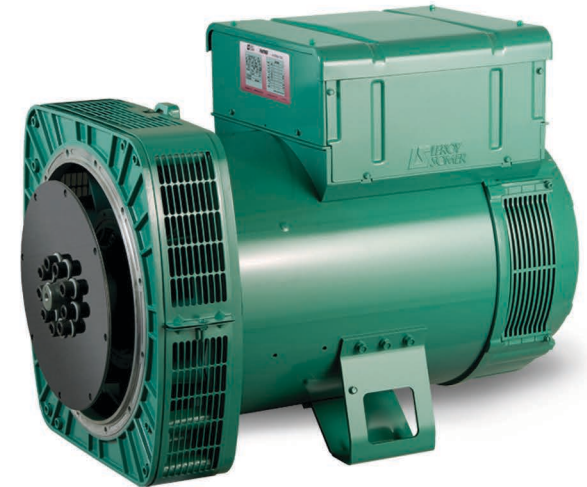
**RECOGNIZED
PERFORMANCE**

With our completely integrated generator sets and power system solutions, Jubaili Bros offers a single-source support for all your power generation needs.

Major Components

RELIABLE POWER

Our generator sets are built, inspected and tested to Jubaili Bros' stringent reliability and durability standards to ensure they continue to provide power, when needed.



**LEROYTM
SOMER**

9 KVA - 2500 KVA

**FLEXIBLE
CONFIGURATIONS**

You may select from a range of output voltages - low, medium and high and optional attachments - cooling systems, air cleaners, on-package paralleling controls and remote monitoring systems.



Supplied by Perkins Engines Co. Ltd.

Jubaili Bros are proud to announce the official launch of Marapco Branded Perkins Parts.

We stock a complete range of high quality Perkins spare parts for diesel generators. Our offering includes electrical and mechanical spare parts and accessories for diesel generators, engines and alternators to serve your immediate overhauling and maintenance needs.

Being an Official Perkins Engines Electric Power self-service OEM, we get direct branded spare parts from Perkins that are 100% Genuine, which in turn guarantees perfect operation.

ATS & Synchronizing Solutions

Jubaili Bros offers superior quality ATS (AUTOMATIC TRANSFER SWITCH) that automatically transfers load from Main power to emergency power without operator intervention. Our offering includes Socomec innovative power solutions as well. In addition, a wide range of synchronizing systems are professionally assembled as per customers' specific requirements and needs.

Marapco Light Towers

Marapco Light Towers offer complete lighting solutions for a wide array of applications and are tested under harsh conditions to withstand the rough environments common on different sites. Marapco Light Towers combine quality and performance to deliver a superior product, making it a market leading lighting tower throughout the Middle East, Asia & Africa.

Deep Sea Electronics

is one of the world's top manufacturers of generator control, auto transfer switch and battery charger equipment. Jubaili Bros carries a complete stock of DSE Genset Controllers for different applications along with customized solutions.

Generator Trailer

Jubaili Bros offers an extensive range of Generator Trailers. We can supply trailers for our complete range of diesel generators as well as can custom build matching the client's requirements.



Services

In an era when power generation continues to evolve, Jubaili Bros aims to proceed to be one of the leaders by providing a wide array of services and solutions that continue to satisfy and exceed customers' expectations. With an innovative team of highly qualified project managers, engineers, and electricians, JB is proud to offer creative and ground-breaking solutions to meet global power needs.

Pre-Sales Service

With free on-site consultation services, our engineers will provide our customers with a full assessment of their needs based on their installation and power requirements, ensuring they purchase the Generator that is right for them, thus saving them time, energy and money.

24/7 After Sales Service

With highly trained engineers and technicians, Jubaili Bros prides itself in offering excellent after sales service. We have an extensive fleet of fully equipped service vehicles on call 24/7, ensuring our clients' businesses and residences experience minimal power outages in the event of an emergency.

Our After Sales Service includes:

- Installation & Commissioning
- Preventative Maintenance Contracts
- Repair & Overhauling

Direct Warranty Coverage

Being an Official Perkins Engine Electric Power self-service OEM, we offer direct Warranty coverage, which means our customers can rest assured that there's a qualified professional nearby to serve.

Technical Training

Constant development of Jubaili Bros' employees has been a key area of our business strategy, which has enabled us to grow so significantly over the last 40 years. With a highly enthusiastic and motivated team, we aim to share this knowledge with our core customers and distributors alike. Full time electrical & mechanical engineers deliver basic and advanced technical training sessions covering all aspects of Power Generation in our training facilities located in Lebanon, UAE, Nigeria and Afghanistan.

Power for Rent

Whether our customers need to rent a Diesel Generator for special events or standby emergency requirements, they can depend on Jubaili Bros for fast, reliable rental power. Our Rental Fleet consist of a wide range of Generators, fully maintained by highly trained engineers. We guarantee power on demand.

Jubaili Bros Solar Division

Jubaili Bros is a leading provider of Power Solutions in the Middle East, Africa, and Asia. Jubaili Bros Solar is a division of Jubaili Bros, launched in early 2017, marking the completion of Jubaili Bros' 40 years in Power Solutions. JB celebrated its success by adding this reliable and sustainable power source to its core business of Diesel Generator Sets.

Jubaili Bros Solar strategy will focus on solar distribution, building relationships with EPC's by supplying equipment, providing leads, financing, training, engineering and technical support. We will also focus on providing solar hybrid systems solutions.

Jubaili Bros Solar is proud to announce that we are a Value Added Partner of Huawei FusionSolar Inverters and distributor of Lumax Energy mounting structure. We will be carrying inventories of these components in UAE, South Africa, Lebanon and Nigeria.

Strategic Partners



Product and Design Support



ON GRID SOLAR

On grid solar includes all systems that uses on grid inverters connected to the main public grid. These systems produce electricity that is used on the site and any extra non consumed electricity will be returned to the grid to be used somewhere else.

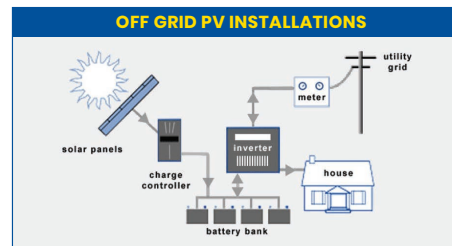
Main components of such systems include the following:

- **PV Modules**

The main components of any solar systems. These PV modules convert the solar radiation into DC electrical.

- **Off Grid Inverters**

Convert DC electrical energy produced by the modules into AC.



OFF GRID SOLAR

Off grid solar systems include all type of applications that operates remotely in absence of the grid. Such applications include solar lights, solar pumping and many other products.

Main components of such systems include the following:

- **PV Modules**

- **Off Grid Inverters**

- **Batteries**

The energy produced by the PV modules is stored in batteries until it is required. Batteries can be standard lead acid batteries or with the advanced technologies such as lithium ion.

- **Charge Controller**

The charge controller ensures safe charging of batteries by converting the DC output of the PV modules to the required charging voltage of the batteries.



HYBRID PV-DIESEL SOLUTIONS

The demand for dependable, sustainable and cost effective electricity in the markets, Jubaili Bros serves is continually growing. Diesel generators has been the primary solution, we offer to provide quick on demand electricity to our customers. However in a bid to deliver other options, Jubaili Bros has invested and developed renewable energy alternatives, in particular solar with or without a battery backup.

Combining renewable energy with traditional diesel generators provide an easy solution to reduce the fuel consumption cost, at the same time retains the flexibility of having on demand power supply any time of the day or night. As in our diesel generators where we only use high quality engines (Perkins) and alternators (Leroy-Somer), Jubaili Bros have also identified and is importing solar, battery and other components from Tier 1 suppliers Worldwide.

Social Responsibility

Social responsibility (SR) is a primary concern for Jubaili Bros. The company is committed to integrating itself in all societies it serves through helping and supporting social welfare programs and associations, as well as sponsoring events and activities that enhance social development in communities where it operates. Jubaili Bros has implemented various social responsibility initiatives that support the cause of undeserved, underprivileged and disadvantaged members of the society. The company advocates empowerment of women, children and the elderly in any capacity that enables them to enrich their lives. By supporting the people and the societies it serves through its power related products, Jubaili Bros adds value and essence to its role and perpetuates the economic and social development that its products and services encourage. Promoting employee health, Jubaili Bros sponsor company teams in various sporting activities. Furthermore, to promote employee self-development and learning, Jubaili Bros offer employee educational support program.

Green Initiative

Jubaili Bros is committed to environmental stewardship. The company believes that corporate socio-environmental practices should evolve and develop as a business expands. In line with this, Jubaili Bros committed itself to environmental preservation. For instance, the company actively encourages paper recycling in its offices. Furthermore, Jubail Bros support various non-profit organizations with in kind as well as monetary assistance.



**LEBANON****UAE****NIGERIA****AFGHANISTAN****KUWAIT****GHANA****QATAR****UGANDA****SOUTH AFRICA****PAKISTAN****LEBANON****SAIDA**

Jubaili Building, Maarouf Saad Boulevard
P.O. Box 60, Saïda
T: +961 7 730871
F: +961 7 720813
E: jblebanon@jubailibros.com

BEIRUT

Corniche El Mazraa, P.O. Box 133/7044
T: +961 1 307336
F: +961 1 304110
E: jbbeirut@jubailibros.com

JDEIDET EL METN

Yameen Center, Jdeideh Blvd.
T: +961 1 891110
F: +961 1 891110 ext. 405
E: jbjdeideh@jubailibros.com

TRIPOLI

Maarad Achir El Dayeh St.
T: +961 6 411015
F: +961 6 411015 ext. 618
E: jbttripoli@jubailibros.com

TYRE

Jal El Baher
T: +961 7 343642
F: +961 7 343643
E: jbttyre@jubailibros.com

KUWAIT

SHUWAIKH INDUSTRIAL 2
Block 1, Str. 17, Asyawah Bldg.
T: +965 24610356
E: jbkwait@jubailibros.com

SOUTH AFRICA

BOKSBURG
Unit 1, Pelican Park,
Malcolm Moodies Crescent Jet Park
T: +27 11 100 4878
E: jb.sa@jubailibros.com

UNITED ARAB EMIRATES**JEBEL ALI FREE ZONE**

Between R/A - 12 & 13
P.O. Box 16520
T: +971 4 8832023
F: +971 4 8832053
E: jbdubai@jubailibros.com

DUBAI

Al Jadaf Dry Docks, Warehouse No. 80
P.O. Box 16520
T: +971 4 3242544
F: +971 4 3242545
E: jbdubai@jubailibros.com

ABU DHABI

Musaffah Industrial Area M - 14,
P.O. Box 9310
T: +971 2 5542966
F: +971 2 5541966
E: jb.abudhabi@jubailibros.com

SHARJAH

Industrial Area 2
Caterpillar St. Al Marwan Building, P.O. Box 33065
T: +971 6 5554605
E: jbsarjah@jubailibros.com

GHANA**ACCRA**

Spintex road Plot 21,
adjacent City Ceramica,
P.O. Box CT 6154
Tel: +233 (0) 302 817700/(0) 303 940904
E: jbgghana@jubailibros.com

PAKISTAN**LAHORE**

Jubaili Bros Pak (Pvt.) Ltd.
Plot no. 321, Upper Mall, Lahore Cantonment Punjab
T: +92 42 35789331
M: +92 300 9824401

NIGERIA**IKEJA**

Jubaili Building, Plot 2, Ikosi Road,
Oregun, Ikeja, Lagos State
T: +234 81 40 111 111
E: jb.ikeja@jubailibros.com

VICTORIA ISLAND

291 Muri Okunola Street,
Victoria Island, Lagos State
T: +234 81 40 222 222
E: jb.vi@jubailibros.com

PORT HARCOURT

277 Trans Amadi, Industrial Layout
Port Harcourt, Rivers State
T: +234 81 40 444 444
E: jb.phc@jubailibros.com

KANO

4 Bompai Road, Industrial Layout, Kano, Kano State
T: +234 81 40 555 555
E: jb.kano@jubailibros.com

IBADAN

14 Ring Road, Industrial Layout, Ibadan, Oyo State
T: +234 81 40 666 666
E: jb.ibadan@jubailibros.com

AJAH

9 Baale Street, Opp. Shoprite Sangotedo, Lagos State
T: +234 81 40 777 777

QATAR**DOHA**

Al Mana Business Center -2
Office No. 6
Street - 251
Zone - 55
Building - 113
Al Amir Street Near Midmac R/A.
P.O. Box 201857
T: +974 4 4160121
F: +974 4 4162257
E: jbbqatar@jubailibros.com

AFGHANISTAN**KABUL**

Yaka-Toot, Jalal Abad Road
T: +93 777752000 / +93 777753000
E: jbaafg@jubailibros.com

KANDAHAR

T: +93 777753000 / +93 777735720 / +93 777738802
E: jbaafg.kdh@jubailibros.com

HERAT

T: +93 777753000 / +93 777735720 / +93 777738829
E: jbaafg@jubailibros.com

MAZAR SHARIF

T: +93 777753000 / +93 777735720 / +93 777735716
E: jbaafg@jubailibros.com

JALALABAD

T: +93 777753000 / +93 777735720 / +93 777738825
E: jbaafg@jubailibros.com

KUNDUZ

T: +93 777753000 / +93 777735720 / +93 777738828
E: jbaafg@jubailibros.com

KHOST

T: +93 777753000 / +93 777735720 / +93 777735725
E: jbaafg@jubailibros.com

GHAZNI

T: +93 777753000 / +93 777735720 / +93 777738810
E: jbaafg@jubailibros.com

UGANDA**KAMPALA**

Plot 2 - 4, 7th Street Industrial Area,
Oxford Station, Opposite National
Housing Uganda Ltd., P.O. Box 515 Ntinda
T: +256 778338477 / +256 779443360
E: jbuuganda@jubailibros.com



www.JubailiBros.com

 /Jubaili.Bros  /company/jubaili-bros  @JubailiBros  /JubailiBros  /JubailiBros